



**Financial Information Review and Analysis  
For the 12 Months Ending March 31, 2015**

# Financial Information Review and Analysis

## For the Twelve Months Ending March 31, 2015

### Schedule 1

#### Consolidated Statement of Financial Position

Assets, Liabilities and Non-financial Assets are presented with comparatives to the same time period of the prior fiscal year.

### Schedule 2

#### Consolidated Statement of Operations

Revenue and Expenses are for the current year to date with comparatives to the same time period of the prior fiscal year. The annual budget for the current year is also provided.

### Schedule 3

#### Student Full Time Equivalents (FTE)

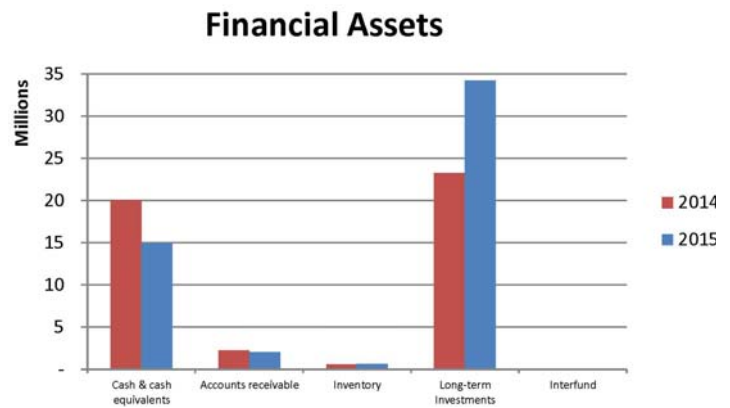
Ministry FTE targets are presented along with the current total FTE with comparatives for prior years.

## Consolidated Statement of Financial Position

The Consolidated Statement of Financial Position is attached as Schedule 1. Following are the highlights of that Schedule and comparative charts are displayed to the right.

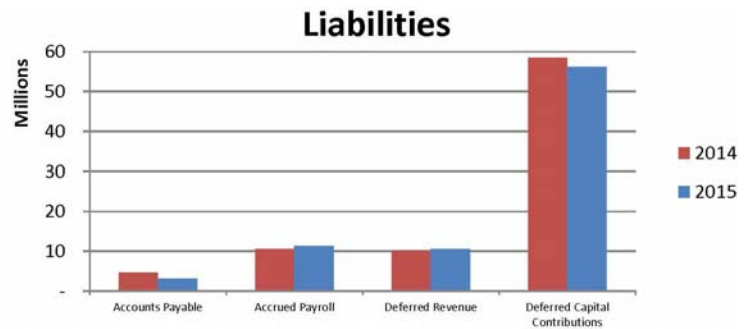
### Financial Assets

The cash decrease over the prior year comes mainly from a transfer of funds to the University's long term investment. The accounts receivable reduction is due to fewer contracts. Along with an additional cash transfer, positive performance in the investments has contributed to the increase over the prior year.



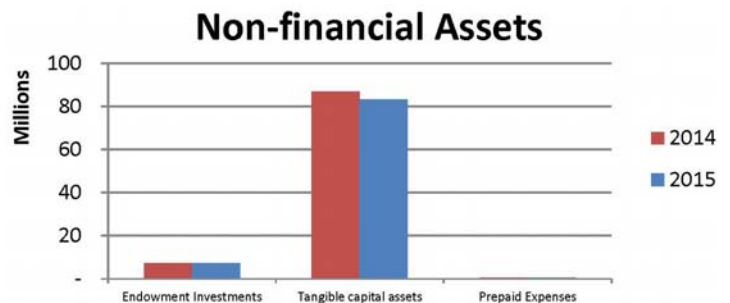
### Liabilities

The accounts payable decrease is due to timing of receipt and payment of vendor invoices. The accrued payroll increase is also attributed to timing of pension and Revenue Canada remittances. Deferred revenue has increased over the prior year due to increases in restricted Foundation funds. The deferred capital contributions decrease results from receipt of \$1,669,000 in contributions, offset by \$3,957,000 allotted to revenue.



### Non-financial Assets

Fiscal 2014/15 capital additions were \$3,867,000 and \$7,507,000 in amortization expense was added to accumulated amortization.



## Consolidated Statement of Operations

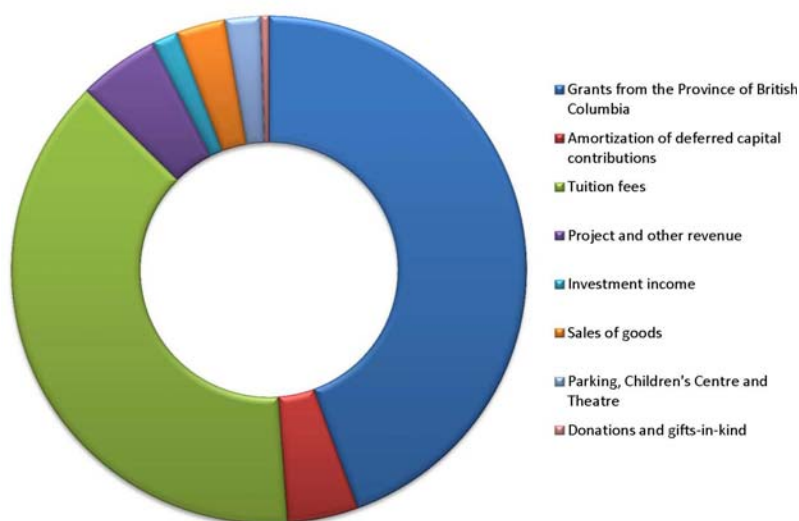
The Consolidated Statement of Operations is attached as Schedule 2. Following are the highlights of that Schedule.

### Revenue

For Fiscal 2014/2015 the majority or 44% of Capilano's revenue is from the Province of BC and domestic and international tuition revenue is 39% of total revenue. Overall, Cap's revenue has declined over the prior year by \$3,273,000 or 4%. Noteworthy budget variances in revenue include the following:

- The decrease in funding from the Province of BC of \$2,368,000 can be attributed to a reduction over the prior year in Capilano's annual operating grant of \$408,000 and reduced activities outside the base operating grant that were funded by the Province of BC.
- The year-over-year tuition revenue increase of \$1,031,000 can be broken down between a decrease in domestic tuition fees of \$854,000 and increased international tuition fees of \$1,885,000.
- The project and other revenue increase of \$286,000 results from increased contract and project revenues of \$232,000 and increased service fee revenues of \$54,000.
- The year-over-year decrease in investment income of \$1,677,000 can be primarily attributed to gains in the last quarter of the prior year triggered by the change in investment management.

Revenue by Source

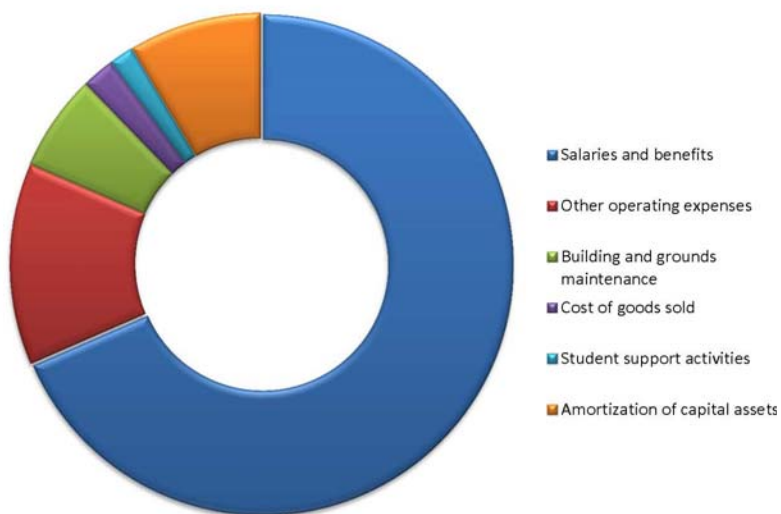


### Expenses

Overall, expenses are down over the prior year by \$3,137,000 with following noteworthy items:

- Salaries and benefits have declined due to reduced contract activity, classes that did not run, and position vacancies through the year.
- Other operating expenses are down \$2,242,000 in large part due to reduced contract activity and their related expenses. The prior year contracts contained a substantial amount of payments to partners/sub-contractors.
- The building and grounds maintenance increase of \$1,373,000 can be attributed to large projects such as roof assessment and rehabilitation, conversion to LED lighting, and several space renovations.

Expenses by Group



### Operating Surplus (Deficit)

The result of operations for the fiscal year is a surplus of \$1,237,818. The two main items that contributed to this result were classes that did not run (an impact on both tuition revenue and salaries) and position vacancies. The surplus for Fiscal 14/15 was 1.4% of total revenue. Overall results for the year represent a decrease in surplus of \$99,000 over the prior year.

## **Student Full Time Equivalent (FTEs)**

Student Full Time Equivalent (FTEs) are attached as Schedule 3.

Schedule 1 - Consolidated Statement of Financial Position

**CAPILANO UNIVERSITY**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
 As at March 31, 2015

	Fiscal 2015 YTD	Fiscal 2014 YTD	Variance over Prior Year	
			\$	%
<b>Financial Assets</b>				
Cash & cash equivalents	14,928,191	20,020,653	(5,092,462)	-25%
Accounts receivable	2,027,205	2,263,417	(236,212)	-10%
Inventory	649,407	593,406	56,001	9%
Long-term Investments	34,236,175	23,236,777	10,999,398	47%
Interfund	-	-	-	0%
	<b>51,840,978</b>	<b>46,114,253</b>	<b>5,726,725</b>	<b>12%</b>
<b>Liabilities</b>				
Accounts Payable	3,037,929	4,562,035	(1,524,105)	-33%
Accrued Payroll	11,310,292	10,495,841	814,451	8%
Deferred Revenue	10,569,068	10,152,819	416,249	4%
Deferred Capital Contributions	56,243,345	58,531,075	(2,287,730)	-4%
	<b>81,160,634</b>	<b>83,741,769</b>	<b>(2,581,135)</b>	<b>-3%</b>
<b>Net Debt</b>	<b>(29,319,656)</b>	<b>(37,627,516)</b>	<b>(8,307,859)</b>	<b>-22%</b>
<b>Non-financial Assets</b>				
Endowment Investments	7,200,195	7,197,115	3,080	0%
Tangible capital assets	83,132,863	86,772,320	(3,639,457)	-4%
Prepaid Expenses	571,463	563,150	8,313	1%
	<b>90,904,521</b>	<b>94,532,585</b>	<b>(3,628,065)</b>	<b>-4%</b>
<b>Accumulated surplus (deficit)</b>	<b>61,584,865</b>	<b>56,905,069</b>	<b>4,679,795</b>	<b>8%</b>
<b>Accumulated surplus (deficit) comprised of</b>				
Accumulated operating surplus/(deficit)	50,837,808	49,599,987	1,237,821	2%
Endowments	7,196,471	6,684,838	511,633	8%
Accumulated remeasurement gains/(losses)	3,550,586	620,244	2,930,342	472%
	<b>61,584,865</b>	<b>56,905,069</b>	<b>4,679,795</b>	<b>8%</b>

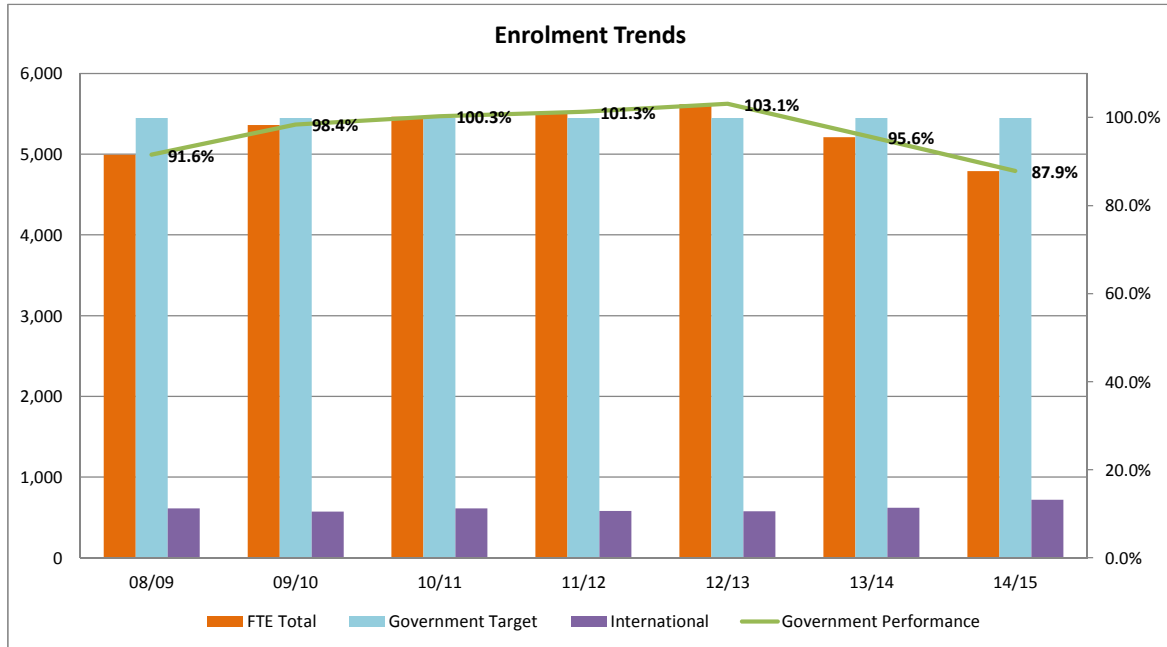
## Schedule 2 - Consolidated Statement of Operations

**CAPILANO UNIVERSITY**  
**CONSOLIDATED STATEMENT OF OPERATIONS**  
For the twelve months ending March 31, 2015

	Budget Fiscal 2015	Actual Fiscal 2015	Budget Variance	Actual Fiscal 2014	Prior Year Variance
<b>Revenue</b>					
Grants from the Province of British Columbia	38,935,659	39,436,369	500,710	41,804,669	(2,368,300)
Amortization of deferred capital contributions	3,628,920	3,956,589	327,669	4,419,633	(463,044)
Tuition fees	35,762,381	34,319,363	(1,443,018)	33,288,118	1,031,245
Project and other revenue	4,176,617	4,559,611	382,994	4,273,827	285,784
Investment income	1,441,500	1,423,071	(18,429)	3,099,999	(1,676,928)
Sales of goods	2,649,903	2,728,509	78,606	2,818,269	(89,760)
Parking, Children's Centre and Theatre	1,806,454	1,965,365	158,911	1,858,368	106,997
Donations and gifts-in-kind	775,000	449,179	(325,821)	511,116	(61,937)
	<b>89,176,434</b>	<b>88,838,056</b>	<b>(338,378)</b>	<b>92,073,999</b>	<b>(3,235,943)</b>
<b>Expenses</b>					
Salaries and benefits	62,639,199	59,960,705	(2,678,494)	62,148,556	(2,187,851)
Other operating expenses	12,001,662	11,425,039	(576,623)	13,667,310	(2,242,271)
Building and grounds maintenance	4,203,315	5,478,987	1,275,672	4,106,015	1,372,972
Cost of goods sold	1,938,507	1,858,516	(79,991)	2,014,398	(155,882)
Student support activities	1,305,603	1,370,229	64,626	1,190,061	180,168
Amortization of capital assets	7,088,148	7,506,762	418,614	7,610,682	(103,920)
	<b>89,176,434</b>	<b>87,600,238</b>	<b>(1,576,196)</b>	<b>90,737,022</b>	<b>(3,136,784)</b>
<b>Operating Surplus (deficit)</b>	<b>0</b>	<b>1,237,818</b>	<b>1,237,818</b>	<b>1,336,977</b>	<b>(99,159)</b>

Schedule 3 - Student Full Time Equivalents (FTE)

Full Time Equivalent (FTE)	FTE 08/09	FTE 09/10	FTE 10/11	FTE 11/12	FTE 12/13	FTE 13/14	FTE 14/15
Government Funded	4,781.1	5,135.9	5,226.7	5,271.4	5,322.8	4,942.7	4,643.8
ITA	2.7	12.0	3.3	0.0	0.0	0.0	0.0
Cont Ed / CSEE	207.1	214.0	234.1	247.9	297.3	266.8	145.5
FTE Total	4,990.9	5,361.9	5,464.1	5,519.3	5,620.1	5,209.5	4,789.2
<b>Government Target</b>	<b>5,450</b>	<b>5,450.0</b>	<b>5,450</b>	<b>5,450</b>	<b>5,450.0</b>	<b>5,450.0</b>	<b>5,450.0</b>
Government Performance	91.6%	98.4%	100.3%	101.3%	103.1%	95.6%	87.9%
International	613.2	570.7	613.0	579.0	576.3	619.9	719.8
<b>FTE Total + International</b>	<b>5,604.1</b>	<b>5,932.6</b>	<b>6,077.1</b>	<b>6,098.3</b>	<b>6,196.4</b>	<b>5,829.4</b>	<b>5,509.0</b>





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